

"The Best Way To Predict The Future ...  
... Is To Invent It!"

## **The Virtual Charting Solution:**

***"Our Wireless, Paperless Software is  
Customized to Serve Your Needs!"***



*Freedom!  
Freedom!*

*Freedom from Paper!*

*Freedom from Toner!*

*Freedom from File Cabinets!*

*Freedom from Offsite Storage!*

*Freedom from the Confines of your Office! - Ask Us How!*

"The Best Way To Predict The Future . . .  
... Is To Invent It!"

## See The Many Ways Virtual Charting Can Help Your Office Achieve It's Full Potential And Success!

*\*Saves Money!*

*\*H.I.P.A.A. Compliance!*

*\*Removes Frustration!*

*\*Increase Patient Workflow!*

*\*Improve Efficiency in your Office!*

*\*Protect Your Patients' Charts from Loss, Damage  
& Disaster!*

*\*Patient Files Available to You Wherever you're at;  
Whenever you want! -and Totally Secure!*



"The Best Way To Predict The Future . . .  
... Is To Invent It!"

## EXTREME CUSTOMIZATION

*For an additional cost, Virtual Charting can take any of our suite of existing components and modify it to better suit your needs.*



### THE PERFECT EXAMPLE:

One of our clients, All American Surgical, a two-doctor surgical clinic, came to us a few weeks after the initial install. The Office Manager, Miller Sharp, called us with a request: She wanted to be able to take the general office utility bills, other miscellaneous paper stacks and, of course, the mail and organize it into the existing system we built for them. She thought it would be nice to eliminate this non-patient paperwork from her desk.

*"We listen to our clients everyday!"*

Our team of programmers leaped at the challenge. After a few days at the drawing board, we had the solution. By combining TWAINSharp, a completely custom scanning component we developed for our Virtual Charting software, and the DotNet Framework, we were able to successfully fulfill this customization request.

When it was installed and Miller was shown the utility, she was impressed and grateful. Finally, the paperwork on her desk could be scanned, archived, shredded and recycled.

"The Best Way To Predict The Future . . .  
... Is To Invent It!"

## Virtual Charting Medical Server Software

### FEATURES SHOWCASE

*The information below is a brief listing of the Virtual Charting Software included features. This represents a small tidbit of how robust the software actually is. If you would like more detailed explanations of each feature, please ask.*

#### **Patient Sign-In Component: (Lobby)**

Want to really make your patients appreciate your dedication to their care. Add a patient sign-in terminal to the front counter, and you'll start to hear how much your patients like your new system, even before you see them in the exam room. Using the same TabletPC technology, we place a terminal near the waiting room for your patients to sign their name and indicate their presence for any scheduled or non-scheduled appointment. There is a helpful how-to video. This service is offered in both English and Spanish. Word of mouth is a very powerful advertising tool for your practice; let's give them something to talk about.

#### **Patient Initial Point of Contact: (Reception)**

Once the patient's initial sign-in is taken care of, you need a good utility to manage all the activities once the patient shows up for their appointment. With the Virtual Charting Medical Software you can:

- View their signature and reason for their visit with just one mouse/pen click.
- Track the length of their stay in the lobby unattended vs. attended.
- Scan any documents the patient may have brought in with them "on the fly".
- Extract automatically the required data to begin a patient's chart from your existing scheduling software.
- Access and edit all previous patient files, organized by category and date.
- Create new file pages from templates, previously scanned into the system, that you designed.
- Interface with Progress Notes to add additional notes and view previous notes by date.
- Add any patient to any check-in queue and automatically alert staff of the next patient to be seen.

#### **Exam Room Interface: (Doctor/Nurse)**

This section starts with a screen to display the patients in the waiting room in a time-sequenced order. The nurse would first be automatically notified of a patient's readiness to be seen and then would drag the image of the patient from the waiting room to an available exam room to be seen by the doctor. We color code the rooms for visual efficiency -red for occupied rooms and blue or green for available rooms. After the patient is moved to the exam room, all the physician needs to do is select the room he is about to enter and the entire patient's file is retrieved for quick access to previous visits, as well as the ability to add new forms to the file in reference to the current visit. From being able to write progress notes, to the advanced features of accessing existing files and forms, the treating physician is able to care for the patient faster and more efficiently than with traditional paper systems. The Doctor even has the ability to print out any forms that the patient may need to retain, the insurance company may need to bill or even transfer to another referred specialist.

**Proprietary and Confidential:** The enclosed material is proprietary to Virtual Charting. This material is presented for the purpose of evaluating services and may not be disclosed in any manner to anyone other than the addressee and employees or authorized representatives thereof. • This proposal describes the implementation of a complete set of services and related products. All assumptions inherent in this proposal are based upon the integrated nature of the project described, and Virtual Charting must acknowledge any modifications to this proposal in writing. • Any quote submitted in writing is valid for a maximum thirty days from the date printed, and is non-transferrable. Quotes are only valid if signed and authorized by an agent of the entity listed. Virtual Charting reserves all rights.

"The Best Way To Predict The Future . . .  
... Is To Invent It!"

## Virtual Charting Medical Server Software

### FEATURES SHOWCASE

*The information below is a brief listing of the Virtual Charting Software included features. This represents a small tidbit of how robust the software actually is. If you would like more detailed explanations of each feature, please ask.*

#### **History and Physical Queue: (Doctor)**

Health and Physical reporting and dictation can be a little foreboding if you don't have a game plan to attack it. We have created the ability to "tag" anyone you've seen that day as needing H&P dictation to the hospital. At the end of your day, or just when you get a free moment, you have everything you need right in front of you to tackle the task without stopping to look for information or having to find a misplaced file.

#### **Surgery Queue: (Doctor/Staff)**

If you conduct surgeries, whether outpatient or major hospital stays, you'll need a way to handle the flow from exam room to surgery scheduling. You may continue using your hospital's methods of scheduling, or create your own. In either manner, we can find a way to help make this part of your profitable practice.

#### **Document Management/Inbox Component: (All Staff)**

Our software has an awesome feature to really aid in the unforeseen headaches of taking your office paperless. Our Messaging Center allows you to send and receive written notes, or scanned and faxed documents for action processing, and patient record filing. Whether you need a signature on a faxed requisite form, or have a priority-one task that just came up for your team, keeping track of your tasks and passing documents paperlessly between individuals and offices is simple and easily administered.

#### **Fax Component: (All Staff)**

Reduce, reuse and recycle. How about taking your faxes paperless too? No more stacks of paper to move from the fax machine to each office. Just check the digital fax inbox and in a few simple mouse/pen clicks get everything to the appropriate person quickly and easily. If the fax requires action, you can track its progress to the end result, and if need be, file it directly to the patient's record without incident.

**Proprietary and Confidential:** The enclosed material is proprietary to Virtual Charting. This material is presented for the purpose of evaluating services and may not be disclosed in any manner to anyone other than the addressee and employees or authorized representatives thereof. • This proposal describes the implementation of a complete set of services and related products. All assumptions inherent in this proposal are based upon the integrated nature of the project described, and Virtual Charting must acknowledge any modifications to this proposal in writing. • Any quote submitted in writing is valid for a maximum thirty days from the date printed, and is non-transferrable. Quotes are only valid if signed and authorized by an agent of the entity listed. Virtual Charting reserves all rights.

"The Best Way To Predict The Future . . .  
... Is To Invent It!"

## Virtual Charting Medical Server Software

### FEATURES SHOWCASE

*The information below is a brief listing of the Virtual Charting Software included features. This represents a small tidbit of how robust the software actually is. If you would like more detailed explanations of each feature, please ask.*

#### **Chat Component: (All Staff)**

So you need to talk to the receptionist and you're in the exam room. With the interoffice chat console you can instantly send a message to anyone who has logged into the system. This allows for discreet conversations or immediate responses. You can type your message or using a TabletPC, simply write it out and send the handwritten message to your recipient. This is just another way to keep your office operating at peak performance.

#### **Contact Component: (All Staff)**

We strive to make everything we do as paperless as possible. And since you can find something that has been indexed properly in a computer much faster than you could on paper, we took care of that address book that is cluttering up your desk, too. Using the Virtual Charting System, all your business contacts can now be made available throughout the office. And with our advanced search features you can find what you're looking for quickly and easily.

#### **Batch Scanning: (All Staff)**

The ability to mass scan documents into our system is vital to ease and accountability of your staff. Our 3-step program of convergence is simple and can be taught easily. Step 1 is to pull up or create a patients' file in the Virtual Charting system. Step 2 is to scan the chart in using one of our recommended high speed scanners. Step 3 is to categorize each of these documents based on the charts categories predetermined by your office. Voila, let the shredding begin!

#### **User Preferences: (All Staff)**

Our user preferences allow for an aspect of office fun and convenience never before seen in medical management software. Your preferences stay with you regardless of location. Pen colors, messaging signatures and software skins all make Virtual Charting the very best developed software for smart offices.

#### **Reporting: (Administration)**

One of the many benefits of implementing the Virtual Charting system is the reports. Based on the simple fact that you have added the computers tracking capabilities to patient workflow and their charts, you have inherited the unprecedented ability to manage your office more effectively. You can now track the entire path of every patient to step foot in your office. Lengths of lobby and exam room visits are the most common. See a bottleneck in your organization easily and impose new rules and guidelines for your employees based on those results. Efficiency will become your middle name.

**Proprietary and Confidential:** The enclosed material is proprietary to Virtual Charting. This material is presented for the purpose of evaluating services and may not be disclosed in any manner to anyone other than the addressee and employees or authorized representatives thereof. • This proposal describes the implementation of a complete set of services and related products. All assumptions inherent in this proposal are based upon the integrated nature of the project described, and Virtual Charting must acknowledge any modifications to this proposal in writing. • Any quote submitted in writing is valid for a maximum thirty days from the date printed, and is non-transferrable. Quotes are only valid if signed and authorized by an agent of the entity listed. Virtual Charting reserves all rights.

"The Best Way To Predict The Future . . .  
... Is To Invent It!"

## Virtual Charting Medical Server Software

### FEATURES SHOWCASE

*The information below is a brief listing of the Virtual Charting Software included features. This represents a small tidbit of how robust the software actually is. If you would like more detailed explanations of each feature, please ask.*

#### **Software Integration: (Hidden)**

We deal in pictures, not data. Our software will inherently speak with your existing systems to effectively aid in the management of patients' charts. We use XML to capture this data. We only require 5 fields of data to create and maintain a chart:

- 1) First Name
- 2) Last Name
- 3) SS#
- 4) PatientID#
- 5) DOB

#### **Security - Hardware and Software: (All Staff)**

The Virtual Charting Software offers an added form of security uncommon on the industry. The Software will not operate without a USB Software Security Key, a login and a password. You may notice that when you do your banking online, they run safely at 128-bit encryption, however we encrypt our data to the tune of 384 bits. This applies to the TabletPC's as well as each of the workstations. This added peace of mind in safeguarding your patient information will definitely put you on top of the game.

#### **Billing Transfer: (Doctor/Administrative)**

Finally, we have come to the most scrutinized area of any software. The billing module. Please note that Virtual Charting does not and will not attempt to bill your patients or the insurance company. We do, however, ease the transfer of ICD9 & CPT codes to your existing billing software. Here is how it works.... The office creates codesets on their own and those get transferred to the billing software upon patient checkout. Your billing person now has an incident pre-setup in your software. Their job now is to edit that incident and continue to add codes and transmit the data. The reporting just got easier as well. You will know which patients have and have not been handled. Based on the Superbill you already use, our process is exactly the way it should be, in your hands.

**Proprietary and Confidential:** The enclosed material is proprietary to Virtual Charting. This material is presented for the purpose of evaluating services and may not be disclosed in any manner to anyone other than the addressee and employees or authorized representatives thereof. • This proposal describes the implementation of a complete set of services and related products. All assumptions inherent in this proposal are based upon the integrated nature of the project described, and Virtual Charting must acknowledge any modifications to this proposal in writing. • Any quote submitted in writing is valid for a maximum thirty days from the date printed, and is non-transferrable. Quotes are only valid if signed and authorized by an agent of the entity listed. Virtual Charting reserves all rights.

"The Best Way To Predict The Future . . .  
... *Is To Invent It!*"

## Virtual Charts ie...TabletPCs

As the core feature of the Virtual Charting Solution, the Tablet PC has brought tomorrow's technology to the table of private medical practices all over the country.

The idea of paperless can be realized because of the TabletPC's unique ability to digitize handwriting directly on the screen, thus replacing the need to write on, then scan in documents as archives. Additionally unlike archiving files, the Virtual Charting Software interfaces with the tablets to allow you to pull up patient files for review or editing, and then save your work completely and easily right on the wireless tablet.

These TabletPCs are full laptop computers minus the bulk. Some have docking stations to return the functionality of a full laptop, and all are USB compatible for any peripheral devices you may need. Each of these Tablet PC's come nicely equipped with Microsoft® Window's XP® Professional Tablet Edition.

The tablet's utilize 802.11-G wireless technology to communicate over the wireless network for secure access to patient information anywhere in the office. We provide Security 'Keys' that prevent unauthorized access.

The FIC SlateVision is the usual choice for the administrative staff and lobby check-in station. This has a 4+ hr battery life between charges, uses a 10.4 inch screen and uses the TransMeta Crusoe 5800 -933 MHz processor.

The Fujitsu Lifebook T3000 is an exceptional tablet. It incorporates both the functionality of a keyboard with the sophistication of a TabletPC. It too has a battery life of 4+ hrs between charges, uses a 12.1-inch screen and comes standard with the Interl Pentium M 1.4 Gighz Processor.

The PCScribbler has comparable features to the Lifebook, but with one big exception. Its battery Life. 9+ hrs of worktime gives the average user far more patient time and far less charging time!

Choose the tablet that best fits your unique needs and preferences, and we'll get you on your way. ■



"The Best Way To Predict The Future . . .  
... Is To Invent It!"

## Data Fortress

The **Data Fortress** is a high-speed tape back-up device integrated within a protective, fireproof environment. It connects to your server allowing data to remain protected on site for easy access and greater security. With the Data Fortress on the job, the final piece of your systems protection puzzle is in place... **Peace of Mind.**

Vital information such as R & D, personnel and client files, accounting and insurance records are irreplaceable. Daily systems back-up is a crucial part of every business, but backing up your files is only part of a successful data protection plan. How you protect information is essential to your company's survival. Statistics show that 43% of businesses that lose their vital records in a disaster never recover. Taking them off site is inconvenient and just as risky.

### Features

- Hewlett Packard Sure Store DAT40i tape drive
  - Fire and impact protection per UL 72 Standard
  - *Plug and Play* to your computer or server.
- No internal wiring or assembly required in the data fortress
- Electromagnetic interface and waterproof media protection
  - Multi-media draw provides additional media storage
  - Textured, charcoal finish to complement server colors
  - Dimensions: 22 3/4" wide, 24" deep, 27 1/2" tall
  - Weight: 425 lbs
  - Patent Pending

### Standard Product Specifications

- Hewlett Packard Surestore DAT40i tape drive, installed, wired and tested within Data Fortress providing data transfer rates up to 21.6 GB/hr
- Tape drive includes all HP literature, 3 year Warranty card, User's Guide, one 40GB tape, one Cleaning Cartridge, HP Tape Drive Diagnostic CD and TapeWare CD with special backup software.
- Internal mounting and hardware carefully designed to provide passive heat dissipation.
- Tape unit may be run continuously without damage, with fire protective door closed.
- Cable set consistent of 35" long power and SCSI Ultra2 wide shielded cables, provided to connect external bulkhead jacks on rear of Data Fortress to computer or network server.
- PCI power card bracket (for installation in computer) provided with plug and pigtail to provide power to Data Fortress.

### Server Requirements

- Ultra2 wide SCSI card with external 68-pin Micro D female connector.
- One unused rear plane bracket slot for installation of power card bracket, provided by Schwab.
- HP DAT40i is compatible with most operating systems

### Unique Insulation Makes It All Possible

This insulation allows for thinner walls and lighter weight without compromising fire protection.

The **Data Fortress** carries the important **UL Class 125, one hour rating**. It is designed to withstand 1700 degrees F without contents reaching 125 degrees F and 80% humidity. It is also tested to survive a 30-foot fall during a fire.

A high speed tape back-up device is **integrated** within a protective environment permitting unattended, secure backup.

SCSI and power connections are on the rear of the cabinet for convenient connection to server. Custom cable sets are available to **interface with any server.**

The **Schwab Data Fortress'** protected media **capacity** is only limited by the available drive technology.

Features a **multi-media drawer** for additional protected storage of software and other important digitally stored documents.

The Data Fortress features a lifetime free after-a-fire replacement guarantee, a lifetime operable parts **warranty**, and a \$100,000 covered data contents guarantee. The tape drive is warranted by its manufacturer.



**Proprietary and Confidential:** The enclosed material is proprietary to Virtual Charting. This material is presented for the purpose of evaluating services and may not be disclosed in any manner to anyone other than the addressee and employees or authorized representatives thereof. • This proposal describes the implementation of a complete set of services and related products. All assumptions inherent in this proposal are based upon the integrated nature of the project described, and Virtual Charting must acknowledge any modifications to this proposal in writing. • Any quote submitted in writing is valid for a maximum thirty days from the date printed, and is non-transferrable. Quotes are only valid if signed and authorized by an agent of the entity listed. Virtual Charting reserves all rights.

"The Best Way To Predict The Future . . .  
... Is To Invent It!"

## IKON Canon 3300iR - Scanner/Copier

### Canon imageRUNNER 3300 iR

#### At a Glance

- Compact engine design makes these imageRUNNERS an ideal fit in environments with limited space - integrated finisher provides basic collating and stapling within the standard footprint.
- The Canon imageRUNNER 3300 prototype was named the 2000 IEA-DSM "Copier of the Future" for advanced energy saving features.
- From sorting and collating to multiposition stapling, saddle-stitching, V-folding and 2- or 3-hole punching, document set creation requires no manual intervention.

#### How to Buy

For more information or to speak with a sales representative:

**Ben Behan**  
**@ (702) 798-3366**  
**1-888-ASK-IKON**

#### Built with modular imagePlatform (iP) technology,

the Canon imageRUNNER™ 3300iR produce quick, high-quality monochrome documents as well as offer a range of distributed output options. The iP design allows operational concurrency, meaning users can copy, print, scan and fax simultaneously. Additionally, Canon's iR 3300i, available in printer-only and fully functional MFP configurations, leverages advanced technology, including Universal Send and Cascade Copy, to streamline document distribution in the Digital Age.



#### Application & Environment

Workflow management is easier than ever before as features and functions can be accessed at the device through a large touch-screen LCD or connected desktops via a Remote UI. Intuitive graphical icons minimize user training associated with all facets of device operation, including mailbox and print driver options (finishing, paper source, secure printing, etc.), fax capabilities and more.

#### Summary

For IT professionals, the Canon NetSpot Suite offers simplified device management. NetSpot Console obtains imageRUNNER feature/accessory information, device and printing status, and sets preferences. NetSpot Job Monitor provides real-time print monitoring and end-of-job notification, while NetSpot Accountant allows analysis of print costs by source and type of document/job. Enterprise management plug-in modules and software development kits also are available to link these imageRUNNERS directly with EMS administrators or unique line-of-business applications.

Your IKON Consultation is scheduled for:

\_\_\_\_\_ / \_\_\_\_\_ / 2004

**Proprietary and Confidential:** The enclosed material is proprietary to Virtual Charting. This material is presented for the purpose of evaluating services and may not be disclosed in any manner to anyone other than the addressee and employees or authorized representatives thereof. • This proposal describes the implementation of a complete set of services and related products. All assumptions inherent in this proposal are based upon the integrated nature of the project described, and Virtual Charting must acknowledge any modifications to this proposal in writing. • Any quote submitted in writing is valid for a maximum thirty days from the date printed, and is non-transferrable. Quotes are only valid if signed and authorized by an agent of the entity listed. Virtual Charting reserves all rights.

"The Best Way To Predict The Future . . .  
... Is To Invent It!"

## IKON Canon 3060 - Scanner

### Canon DR-3060 Scanner

#### At a Glance

- Scanning speed: up to 86 ipm B&W (duplex); 43 ppm (simplex)
- Scanning Resolution: Up to 600 dpi
- Four Scanning Modes: Black & White (BINARY), Error Diffusion, Text Enhancement, Grayscale
- 100 page Automatic Document Feeder
- Westbrook Fortis and FileMagic 5 Certified
- Duty Cycle : Up to 2,500 LTR sheets per day

**Ben Behan**  
@ (702) 798-3366  
1-888-ASK-IKON

The Canon DR-3060 is a revolutionary desktop duplex scanner offering true productivity-enhancing performance. Portable, compact and lightweight, the DR-3060's sleek profile belies an array of extraordinary capabilities. It features dual sensors for fast, efficient, one-pass/two-sided scanning at speeds of up to 86 images per minute. Specially-designed rollers handle chemically-treated paper and prevent mutilation of documents, while automatic paper thickness detection makes sure pages of all thicknesses and textures are picked up and passed through (minimizing the likelihood of paper jams). Multiple scanning modes simplify complex jobs and give you maximum control over throughput quality.



#### Application & Environment

Small organizations and departments seeking fast, medium-volume scanning will find the DR-3060 to be an essential addition to their workflow management system. The DR-3060 was selected by IKON for its capability to support Westbrook Technologies' Fortis and FileMagic 5 Series Electronic Document Management Systems (both available from IKON). It packs many of the performance features found in large, central reprographics-level devices into a single, space-saving desktop unit, including: Pre-Scanning, User-Preferences, and Page-Size Detection. In particular, your company's money handlers will love the DR-3060's check scanning abilities; when combined with the optional Endorser ED-500, it allows financial and accounting users to scan, count and process up to 131 checks per minute (front and back).

#### Summary

Despite its performance capabilities, even the most timid scanner-phobiacs will be pleasantly surprised by the DR-3060's user-friendly operation. A pop-up on-screen "virtual" panel allows job settings and changes to be made in a snap...even during scanning. The paper input and output trays are both located on the front of the scanner, easy to reach and handle. The built-in Automatic Document Feeder is ideal for batch scanning of mixed documents. The scanner adjusts automatically for different paper sizes in the same batch. And with Skew Correction, misaligned documents are automatically straightened. The result: less user input and more efficient throughput...all automatically!

Your IKON Consultation is scheduled for:

\_\_\_\_ / \_\_\_\_ / 2004

**Proprietary and Confidential:** The enclosed material is proprietary to Virtual Charting. This material is presented for the purpose of evaluating services and may not be disclosed in any manner to anyone other than the addressee and employees or authorized representatives thereof. • This proposal describes the implementation of a complete set of services and related products. All assumptions inherent in this proposal are based upon the integrated nature of the project described, and Virtual Charting must acknowledge any modifications to this proposal in writing. • Any quote submitted in writing is valid for a maximum thirty days from the date printed, and is non-transferrable. Quotes are only valid if signed and authorized by an agent of the entity listed. Virtual Charting reserves all rights.

"The Best Way To Predict The Future . . .  
... Is To Invent It!"

## Disaster Recovery

*Disaster can strike anyone, anywhere, and at anytime. None of us can assume that we are exempt from such a possibility! Virtual Charting is therefore committed to making sure our clients are protected.*



*In the event of a disaster to your office - fire, water damage from any source or any other destruction - we will have you serving your patients again within three days.*

*We guarantee that this can be done if you do the following:*

- 1) Carry loss and recovery insurance*
- 2) Have and use the storage media safe we provide*
- 3) Find a new location and provide us with 1+ full day to install.*

*Our team will come in and setup the computer hardware and systems, and because our system has protected all your patient records, we will inject that information and the safety of your patients will continue.*



**Proprietary and Confidential:** The enclosed material is proprietary to Virtual Charting. This material is presented for the purpose of evaluating services and may not be disclosed in any manner to anyone other than the addressee and employees or authorized representatives thereof. • This proposal describes the implementation of a complete set of services and related products. All assumptions inherent in this proposal are based upon the integrated nature of the project described, and Virtual Charting must acknowledge any modifications to this proposal in writing. • Any quote submitted in writing is valid for a maximum thirty days from the date printed, and is non-transferrable. Quotes are only valid if signed and authorized by an agent of the entity listed. Virtual Charting reserves all rights.

"The Best Way To Predict The Future . . .  
... Is To Invent It!"

## How Much Will You SAVE?

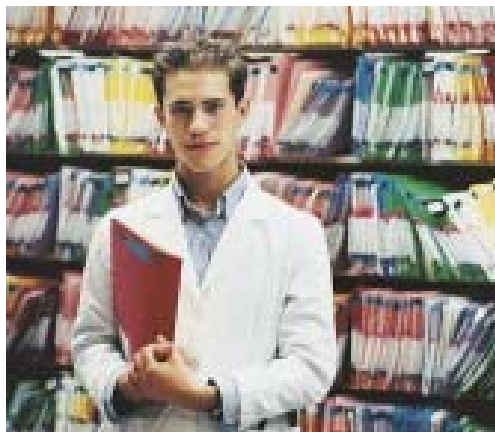
### How Much Will You Save On Labor/Year:

*REAL-LIFE EXPERIENCES HAVE SHOWN THAT A LABOR FORCE CAN BE REDUCED; OVER TIME ELIMINATED, AND IN SOME CASES A SIGNIFICANT REDUCTION IN PAYROLL AND ASSOCIATED TAXES MAY BE REALIZED.*

- One (1) Average Full-Time Employee including Health Care Benefits & Taxes can cost per year.....  
.....\$25,000+

- Office Supplies such as copier paper, toner, hanging folders, file folders, labels, etc... were eliminated after running Virtual Charting in a paperless office.  
After just One (1) Year a two-doctor office saved.....  
.....\$50,000

- Where the chart room once stood, an additional exam room could be added which would allow for an additional 16 more patients to be seen per day. Recently, a Virtual Charting office has added laser surgery.....  
.....\$50,000



**And we'll help keep the H.I.P.A.A. police off your back!**

\*\*\*\*\*

**With the cost savings plus the additional enhancements made to the practice, Virtual Charting paid for itself almost immediately!**



**Proprietary and Confidential:** The enclosed material is proprietary to Virtual Charting. This material is presented for the purpose of evaluating services and may not be disclosed in any manner to anyone other than the addressee and employees or authorized representatives thereof. • This proposal describes the implementation of a complete set of services and related products. All assumptions inherent in this proposal are based upon the integrated nature of the project described, and Virtual Charting must acknowledge any modifications to this proposal in writing. • Any quote submitted in writing is valid for a maximum thirty days from the date printed, and is non-transferrable. Quotes are only valid if signed and authorized by an agent of the entity listed. Virtual Charting reserves all rights.

## FAQ's

"The Best Way To Predict The Future . . .  
... Is To Invent It!"

### Will the New Virtual Charting Solution completely replace our existing system?

No. We believe that having two office systems that operate "Collectively" is least disrupting to your current workday's flow. Your existing medical scheduling and billing software will remain completely intact. Virtual Charting is a replacement of your paper - not your software! Virtual Charting will capture simple and vital information from your existing software like the patient's name, SS#, and date of birth. Thats it! Besides, do you really want the headaches of learning and training on a completely new system. Could you even afford to miss just one billable day?

### Can I still use my existing computers?

Yes. The new system requires certain hardware requirements that will need to be installed, such as wireless transmitters and very sophisticated servers. The hardware cost is included in your custom proposal and will be configured to your offices' specific needs. We will upgrade your existing workstations to WindowsXP Professional with at least 128 megs of ram, if you have not already done so.

### How customizable is the Virtual Charting system?

Completely customizable! The engine of the software remains the same; however we alter the look and feel of your existing forms and methods of interaction with each patient. Because Virtual Charting is a completely componentized solution, any ideas you may have can be added in a short amount of time. You can even alter the "skin" of the software much like many of the popular software programs available today.

### Is it really a paperless system?

Yes. After all of your files have been scanned into the system there is no longer a need to maintain the paper records. You may shred them with ease. Please do not be afraid, we have gone to extreme measures to securely backup all of your digital records. Each and every file is backed-up nightly onto "top of the line" tape devices. You may take these tapes home at night if you like, however we have made it even easier for you to relax by providing a super highend HIPAA Compliant fire safe. Whomever turns the lights on in the morning will be responsible for pulling the recently backed-up tape out of the server, dropping it into the firesafe and putting a new tape in. In the unfortunate event of a fire or flood, the integrity of your patient's records stays fully

maintained and is just a restore away. In fact, if a complete disaster were to occur to your office billing, our tech recovery team would fly down and help you setup shop. In (3) days you are fully restored to working condition in any makeshift office. The charts have always been the most important thing, not just a patients scheduling or billing info. If your office were destroyed in its current form, what would really happen to your business?  
E x a c t l y !

### What happens if the server goes down?

Windows 2003 DotNet Servers are some of the most highly stable and sought after systems used everyday on the Internet. With the installation of a service called "Clustering", the unfortunate event of server downtime is eliminated. Just in case, your office is equipped with (2) Windows 2003 DotNet Servers, both of which completely mimic the other in real-time. If one server fails to perform, notifications are sent out immediately, and the remaining server picks up the active connection, keeping your office running while the challenge of the other clustered server is resolved. Did you know that in the unlikely event that one of our highly-stable servers should "go-down" - the remaining server would e-mail us immediately and let us know the issue and how to resolve it. Chances are a Virtual Charting technician would be at the office and begin repairs before you even know there is a problem. Now that's service!

**Proprietary and Confidential:** The enclosed material is proprietary to Virtual Charting. This material is presented for the purpose of evaluating services and may not be disclosed in any manner to anyone other than the addressee and employees or authorized representatives thereof. • This proposal describes the implementation of a complete set of services and related products. All assumptions inherent in this proposal are based upon the integrated nature of the project described, and Virtual Charting must acknowledge any modifications to this proposal in writing. • Any quote submitted in writing is valid for a maximum thirty days from the date printed, and is non-transferrable. Quotes are only valid if signed and authorized by an agent of the entity listed. Virtual Charting reserves all rights.

## FAQ's

"The Best Way To Predict The Future . . .  
... Is To Invent It!"

### What if our office has more than one location?

Virtual Charting's core engine was created to handle just that situation! With remote access systems already built into our software, keeping in touch with the main office from a remote location is easy and seamless. Each "slave" location will have a "Sync Server" that will keep the records flowing. With this process in place, you will be able to access your patients' data as easily and as quickly as if you were still at the main office. Every single user, on both a TabletPC and a regular computer, will be able to view every single patients entire file at every location at the exact same time. I bet you never thought that was realistic, in fact I bet you still have 1 or more patients charts, that a co-worker needs right now, in a briefcase probably in the backseat of your car;) The Virtual Charting system is so robust, that it even allows for "vacation" access. All that is required is a high-speed Internet connection and a little setup help from one of our techs.

### What happens when a doctor goes to see patients at the hospital?

Since, in this very common situation, and there is likely no feasible Internet connection, Virtual Charting has added a feature that will allow any

authorized employee to pre-load patient files for a non-internet remote access solution. Once the doctor returns to the office the tablet is automatically synchronized to the main servers. Thus creating accurate and complete files. We know that every doctor has his own method of charting a patient, not to mention the flexibility of rounds at a hospital. We have accounted for just that. Another superior quality of the Virtual Charting system is that it allows the doctor to add real-time notes to any pre-loaded patient account, while at the same time providing the ability to easily review the entire patients file. Outstanding to say the least!

### How many hours of use can I get out of one Virtual Charting TabletPC?

It will depend on the demand that your particular office places on each tablet. The internal battery of each tablet maintains a continuous use life of approximately 4 hours between charges. Each system comes with a single battery, however additional batteries can be purchased for a nominal fee. The exception to that rule is the Scribbler TabletPC. It can accompany you in your daily tasks for up to 9+ hours at a time. This is positively the TabletPC of choice. Regardless of which TabletPC you decide is right for you, with responsible care, your tablet can work with you for your entire work day.

### How many Virtual Charting tablets will my office need?

We can guest-i-mate using a simple understanding of how our advanced Virtual Charting system works. Typically each doctor gets 1, each nurse gets 1, The office manager gets 1, The receptionist check-in station gets 1, and there are 2 backups in the server room. The office staff that currently uses regular workstations will continue to do so.

### How can my office cut costs by implementing the Virtual Charting system?

The best question thus far. The Virtual Charting software is so robust and complete that it actually does eliminate ALL basic paper-handling positions. This is not an idea that sounds good, but rather it is a reality that fits very well in the pocketbook of most business owners. Basically, each of your employees that are responsible for just "paper management" become invalid. This may be unfortunate for them however, in the real world of running a business, trimming the fat is vital to the sustainability of any office. We have found that the typical small medial practice spends up to \$25,000 per year in salaries for the average employee that manages paper files (Not to mention their health care benefits). When your office goes paperless, you increase your

**Proprietary and Confidential:** The enclosed material is proprietary to Virtual Charting. This material is presented for the purpose of evaluating services and may not be disclosed in any manner to anyone other than the addressee and employees or authorized representatives thereof. • This proposal describes the implementation of a complete set of services and related products. All assumptions inherent in this proposal are based upon the integrated nature of the project described, and Virtual Charting must acknowledge any modifications to this proposal in writing. • Any quote submitted in writing is valid for a maximum thirty days from the date printed, and is non-transferrable. Quotes are only valid if signed and authorized by an agent of the entity listed. Virtual Charting reserves all rights.

## FAQ's

"The Best Way To Predict The Future . . .  
... Is To Invent It!"

profits by that much or even more! Another fine example of actual dollar savings with the Virtual Charting system in place is the obvious, paper itself! You can look at from 2 angles here: 1) Saving trees and the environment is vital to the future we leave our children, or 2) Not buying an average of 50 REAMS of paper per month will increase profitability and keep you (and your children) in the plus zone for years to come. It's a simple fact that copy after copy after copy eat up nothing but money. Your fax machine is twice the culprit here. Of course, faxes are important, but our motto is: "anything that comes digital, should stay digital!" Why pay to print, when you dont have to? Another fine example of "cutting costs" utilizing the Virtual Charting system is all of the accessories you wouldn't normally think about. How about those HIPAA pull tabs, or the file folders? What about the paperclips and the stickers? Ever run out of staples before? Never again! By now you should be starting to see the real benefits. But wait there's more..... The final "realistic" way of keeping the money in the office has to do with the efficiency your office will begin to adapt to. It's unreal the amount of time it takes to search and manage paper files. With the Virtual Charting system installed in your office, you'll soon see that it takes longer for the patient to fill out their forms in the lobby than it does for the nurse to read up or treat the patient. Not to mention that the doctor has complete omnipresence of the movement of

patients through an office. The doctor can see how many individuals are waiting in the lobby, how many have been helped and are filling out paperwork, how many are waiting to be seen by a nurse and even who is in what room in real-time. To top it all off, they even can see what the patients' condition is! At this point, its easy to see the overall savings of a Virtual Charting system in your office, isn't it!

### How does the internal faxing and document management system work?

Our document management system is unprecedented and extremely easy to use. Here is the process: From any patient file just mouse/pen click "Add To Messaging" and Voila, the digital document can now be faxed or securely sent to a co-worker. this works with multiple pages and multiple locations. Why not allow your brand new DotNet Servers handle your faxes for you? You can send and receive faxes directly from your TabletPC. Cover-Sheets, too! With the Virtual Charting System in place, the obvious issues of going paperless is not such an issue anymore. You can type or write directly on any document without the document ever leaving the patient's chart. Never refile the pages again! ■



**Proprietary and Confidential:** The enclosed material is proprietary to Virtual Charting. This material is presented for the purpose of evaluating services and may not be disclosed in any manner to anyone other than the addressee and employees or authorized representatives thereof. • This proposal describes the implementation of a complete set of services and related products. All assumptions inherent in this proposal are based upon the integrated nature of the project described, and Virtual Charting must acknowledge any modifications to this proposal in writing. • Any quote submitted in writing is valid for a maximum thirty days from the date printed, and is non-transferrable. Quotes are only valid if signed and authorized by an agent of the entity listed. Virtual Charting reserves all rights.

# VIRTUAL CHARTING

"The Best Way To Predict The Future . . .  
... *Is To Invent It!*"



**Contact Virtual Charting Today:**

**Corporate Headquarters**  
3844 Meadows Lane  
Las Vegas, NV 89107

**(866) Paperless**  
**(866) 727-3753**  
**(702) 558-4017 bus**  
**(702) 558-6371 fax**  
**info@VirtualCharting.com**

**Corporate Website:**  
**<http://www.VirtualCharting.com>**

**Proprietary and Confidential:** The enclosed material is proprietary to Virtual Charting. This material is presented for the purpose of evaluating services and may not be disclosed in any manner to anyone other than the addressee and employees or authorized representatives thereof. • This proposal describes the implementation of a complete set of services and related products. All assumptions inherent in this proposal are based upon the integrated nature of the project described, and Virtual Charting must acknowledge any modifications to this proposal in writing. • Any quote submitted in writing is valid for a maximum thirty days from the date printed, and is non-transferrable. Quotes are only valid if signed and authorized by an agent of the entity listed. Virtual Charting reserves all rights.